

Summer News for Queensferry Businesses

Your local Queensferry Business Association has taken a leap forward in networking this summer by joining the Edinburgh Chamber of Commerce as an 'Association' member. (Other associations affiliated to the ECC are the Princes Street Traders).

ECC is the largest Chamber in Scotland with over 2,000 members and offers accessible and tangible networking opportunities for all QBA members.

We shall arrange a group visit to the ECC hub office at Festival Square, hopefully in September, and we will get a date to you as soon as possible together with dates for more QBA member networking events which have proved so popular over recent years.

In the meantime, you may like to suggest to other local businesses that now is a good time to join QBA with its added member benefits. Here is the range of ECC benefits which comes to QBA members -

[Edinburgh Chamber of Commerce](http://www.edinburghchamber.co.uk) www.edinburghchamber.co.uk

Association Membership

NETWORKING EVENTS – All members of the QBA and their appropriate employees can attend the ECC programme of networking events. They will be 'badged' and identified to all as QBA and will be expected to represent the QBA as a priority, before their individual businesses.

CHAMBER DATABASE/DIRECTORY REPRESENTATION - QBA contact details will be represented in the ECC database and the Scottish Chambers Directory. This means weblink access from other members, and therefore access through to all QBA members' businesses, and represented on the QBA website.

ACCESS TO THE MEMBERS' AREA OF ECC WEBSITE – QBA will be given password access to be able to -

- > Post a Press Release on ECC Website (for QBA)
- > Have password access to ECC Members' Database (QBA named contacts only)
- > Book securely online for networking events (if booked by QBA named contacts)

ECC E-NEWSLETTERS – will be sent to QBA named contacts, and can therefore be passed on to QBA members.

NEW BUSINESS COMMENT / EVENTS DIARY – will be mailed to QBA named contacts (max 5) (however, both can be viewed electronically in the non-members' area of the ECC website -

www.edinburghchamber.co.uk)

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TRAINING – offered to all QBA members and their employees at ECC discounted members' rates. This includes access to the Stevenson College programme (shortly to be amended) and any bespoke or brokered training. Also pleased to offer a free Training Needs Analysis to QBA members.

INTERNATIONAL (Edinburgh International Trade E.I.T) - discounts for documentation would be available to QBA members, but this would need to be negotiated with E.I.T. by individual businesses dependent on their requirement). Advice on entering foreign markets etc would be available to all.

CHAMBER CONNECT – all QBA members would have access to discounts offered through Chamber Connect from fellow ECC and UK Chamber members. However, QBA members would not be able to be "suppliers" to the system ie unable to promote their businesses through this scheme. Chamber Connect Cards are transferrable and the number to be supplied can be discussed.

MEMBERS' HUB – in Capital House - available to members of QBA as a "drop-in" area for informal business meetings, with 3 hot desks, WiFi and refreshments available.

ECC Benefits available to individuals or companies who wish to join ECC as full members(ie not available to QBA)

ALL OF THE ABOVE PLUS :-

BADGED/BRANDING AT NETWORKING EVENTS AS INDIVIDUAL COMPANY

CHAMBER CONNECT: Company can be a "supplier" to this system, offering discount to members - & enjoy the discounted services of others .

CHAMBER RISK INSURANCE

CHAMBER MERCHANT SERVICES

SCOTTISH CHAMBERS TELECOM

CHAMBER BUPA HEALTH ASSESSMENT

CHAMBER WESTFIELD PRIMARY HEALTH PLAN

CHAMBER AA FLEET ASSIST AND ADVANTAGE CARD

CHAMBER BT BROADBAND

DISCOUNTED / BESPOKE TRAINING – AVAILABLE FOR ALL EMPLOYEES

EDINBURGH INTERNATIONAL TRADE - Discounted documentation

CHAMBER SCOTSMAN/EVENING NEWS DISCOUNTED ADVERTISING

Hope you are having a good summer, despite the changeable weather and economic factors!

Best wishes,

Douglas Flett

QBA Chairman